Oxford Intelligence

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TO WHOM IT MAY CONCERN

Newman Mallon has been working for *Oxford* Intelligence since June 1998. During that time he has been acted as an overseas correspondent, researching and writing corporate profiles for our InvestScan Europe publication. This publication goes out to government development agencies that are interested in North American companies expanding in Europe. Readers are specifically interested in the resulting economic development within Europe and particularly within their own countries or regions.

Newman rapidly assimilated the needs of the publication, its audience and showed an intelligent understanding of many different industries and business arrangements such as joint ventures, strategic alliances, partnership requirements, turnkey operations and direct investments.

Newman demonstrated his ability to be up-to-speed quickly over a wide cross-section of industry investments including plastic extrusion, telecommunications, high tech, computers, manufacturing and pharmaceuticals.

His writing demonstrates his sound business sense and his copy is consistently clear, concise and accurate. We have always been extremely happy with the quality, content and style of his submissions.

Yours sincerely

Julia Cox Director

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